

Creative Job Searching

Brianna Blaser

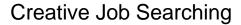
Science Careers/AAAS



AAAS

- International nonprofit organization dedicated to advancing science, engineering, and innovation throughout the world
- Membership-based organization
- Publisher of Science
- Source for a broad range of career development resources through Science Careers







Every so often you might run across an employer who is good at finding hidden talent, but don't count on it. So take full responsibility for getting found.

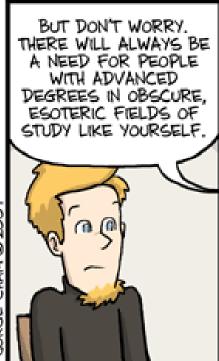
- Brooke Allen

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Creative Job Searching









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Introduction

- What do I mean by "creative job searching"?
- Others' creative approaches
- What can you do?



Be Proactive and Creative in Your...

- Self-exploration
- Networking
- Locating openings
- Resumes and CVs
- Interviewing
- Negotiating



Job Search Timeline

- Exploration
- Applications
- Interviews

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Preparing for Your Job Search

- Be proactive and creative by thinking about what you really want
- Be proactive and creative by figuring out what you can do with your skills



Preparing for Your Job Search

- Self-assessment
- Build skills and seek out new experiences
- Research your options
- Informational interviews



Questions to ask yourself

- What do you like to do? What energizes you?
- Do you want to do lab work/research?
- Where do you want to work?
- What do you want to wear to work?
- How often do you want to change projects?
- What sorts of hours do you want to work?
- Are you willing to travel?
- What sort of funding situation do you want to be in?
- What non-science interests or skills do you want to use?
- How important is your income level? job security?
- What sort of stress levels do you want to deal with?
- Would you like to work independently or as part of a team?



Questions to ask others

- What attracted you to this field?
- What do you like most or least about this position or field?
- Describe a typical day or week.
- What steps did you take to break into this field?
- What skills are most helpful in your job? How can I develop them?
- To what professional associations do you belong?
- What advice would you give somebody interested in your line of work?

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Networking

Be proactive and creative by making use of your contacts

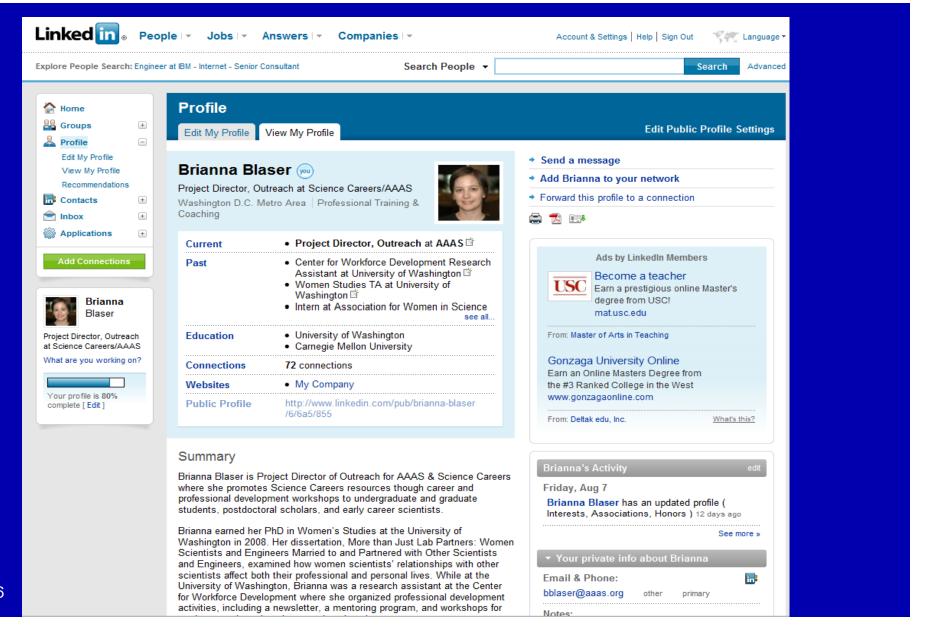


Networking Your Way into Work

- Helpful at different stages of the job search
- Networking strategies to consider
 - Informational interviews
 - Networking events
 - Social networking sites
 - Be creative...



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Locating Openings

Be Creative By Looking for Jobs in Multiple Ways



Finding Job Openings

- Networking
- Professional organizations & conferences
- Job boards

- Institution/Company websites
- Regional hiring trends
- Career fairs (?)



Typical Ways that Employers Like to Fill Vacancies

- From within
- Using proof
- From a friend or colleague
- Using an agency that they trust
- Using an ad they've placed
- Using an unsolicited resume

(Source: What Color is Your Parachute?)



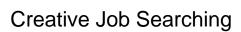
Which methods to use?

- Easiest routes:
 - Applying for jobs online and through ads in journals
- Better methods:
 - Asking for leads from your network
 - Seeking out contacts within specific organizations
- Using multiple job search methods!

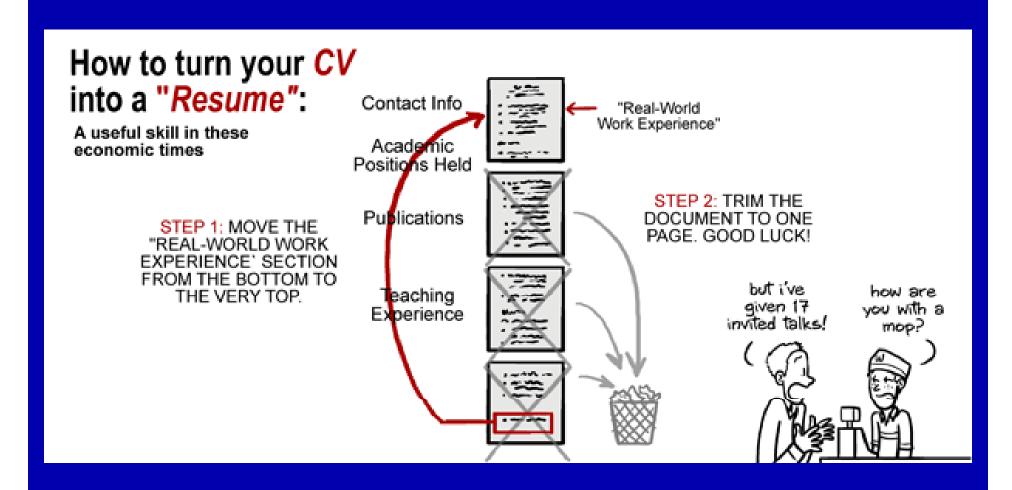


Cast a broad net. Tell everyone you know that you are looking for work and ask them to tell everyone they know. Describe your capabilities in general terms so that you seem appropriate for a wide range of jobs. Defining yourself—or your contact list—too narrowly runs the risk of foreclosing career paths due to your own lack of imagination.

- Brooke Allen







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Resumes and CVs

- What is the purpose of a CV/resume?
- What is the difference?
- Which should you use?



CVs vs. Resumes

	CVs	Resumes
	Longer & comprehensive	Tailored summary
	Full listing of background and research	Brief snapshot of skills and experiences
Length	Flexible (shorter in industry)	1-2 pages
Critical elements	Full list of publications, presentations, research, service	Transferable skills and experiences
Used for	Academic jobs, industry research, fellowships, grants	Non-research jobs outside of academia



Resumes

- Be creative by writing something that doesn't sound like a job description
- Marketing Tool
- Quantify accomplishments
- Keywords
- Resume real estate
- Look at templates
- Be proactive by following up on your applications



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Interviews

- Be proactive and creative by showing up informed
- Ask educated questions
- Don't memorize answers
- Be proactive by following up afterwards

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Negotiation

- Still okay to negotiate
- Be creative by asking about things other than salary

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Conclusion

- Job searches take time
- Stay positive



Resources

- Career Forum and 4,000+ articles on ScienceCareers.org
- These slides available at ScienceCareers.org/outreach
- Job Searching webinar available at ScienceCareers.org/webinar