VANDERBILT UNIVERSITY OFFICE OF CORPORATE AND FOUNDATION RELATIONS

VANDERBILT

www.vanderbilt.edu/foundation-relations

WHAT WE DO

- Maximize Vanderbilt support from charitable organizations (corporations and foundations)
- Research foundations and corporations to identify alignment between the funder's interests and Vanderbilt's programs and projects
- Work closely with researchers and leadership to:
 - Identify, cultivate, coordinate, solicit and steward corporations and foundations to support the institution's highest priorities
 - Serve as liaisons between corporate and foundation executives and Vanderbilt leadership, researchers, and program directors
 - Assist in proposal development, coordinate communications, and help maintain and advance the relationship during and beyond the grant period
 - Navigate internal processes including facilitating endorsement letters from senior campus leaders by drafting, editing and coordinating signatures
- Collaborate with the Office of the Vice Provost for Research on Limited Submission Opportunities
 - o The Office of the Vice Provost for Research coordinates the internal selection process
 - The CFR team works with nominees after they are selected internally to develop proposal
 - Reach out to <u>VU-LSO@vanderbilt.edu</u> for questions relating to LSO process and opportunities

SPIN

- InfoEd Global SPIN Database: infoedglobal.com
 - Funding
 - Search for funding opportunities from public and private funders
 - Set up ongoing searches specific to your area of research

ADDITIONAL RESOURCES

- Corporate and Foundation Relations Website: <u>www.vanderbilt.edu/foundation-relations</u>
- Foundation Directory Online (campus subscription): Vanderbilt Library Database (<u>http://www.library.vanderbilt.edu/search.php#tab-search-databases</u>), in search tab write: Foundation Directory Online
- Vanderbilt Limited Submission Opportunities: <u>http://research.vanderbilt.edu/lso/lso-table/</u>

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