



WHAT WE DO

- Maximize Vanderbilt support from charitable organizations (corporations and foundations)
- Research foundations and corporations to identify alignment between the funder's interests and Vanderbilt's programs and projects
- Work closely with researchers and leadership to:
 - Identify, cultivate, coordinate, solicit and steward corporations and foundations to support the institution's highest priorities
 - Serve as liaisons between corporate and foundation executives and Vanderbilt leadership, researchers, and program directors
 - Assist in proposal development, coordinate communications, and help maintain and advance the relationship during and beyond the grant period
 - Navigate internal processes including facilitating endorsement letters from senior campus leaders by drafting, editing and coordinating signatures
- Collaborate with the Office of the Vice Provost for Research on Limited Submission Opportunities
 - The Office of the Vice Provost for Research coordinates the internal selection process
 - The CFR team works with nominees after they are selected internally to develop proposal
 - Reach out to VU-LSO@vanderbilt.edu for questions relating to LSO process and opportunities

SPIN

- **InfoEd Global SPIN Database:** infoedglobal.com
 - **Funding**
 - Search for funding opportunities from public and private funders
 - Set up ongoing searches specific to your area of research

ADDITIONAL RESOURCES

- **Corporate and Foundation Relations Website:** www.vanderbilt.edu/foundation-relations
- **Foundation Directory Online (campus subscription):** Vanderbilt Library Database (<http://www.library.vanderbilt.edu/search.php#tab-search-databases>), in search tab write: Foundation Directory Online
- **Vanderbilt Limited Submission Opportunities:**
<https://research.vanderbilt.edu//researchadministration/lso/>

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